

## 1 General

The whole of the Agreement between Studco Australia Pty Ltd ABN 39 145 053 925 ("Studco") and the Applicant referred to in the Credit Application ("Customer") are those set out in these Terms and Conditions as amended from time to time and those, if any, which are implied and which cannot be excluded by law ("Terms"). Any other contractual terms of the Customer (whether upon the Customer's order or elsewhere) which are contrary to or inconsistent with these Terms shall not apply nor shall they constitute a counter-offer. By receiving supply of all or a portion of the goods, materials and/or parts and/or labour and/or services supplied by Studco under these Terms ("Goods"), the Customer shall be deemed to have accepted these Terms and to have agreed that they shall apply to the exclusion of all others.

## 2 Credit Terms

- 2.1 Payment is to be made within 30 days following the month in which the invoice is rendered in respect of the supply of the Goods unless otherwise stated in writing by Studco. Studco may charge liquidated damages at a rate equivalent to two percent (2%) in excess of the rate of interest for the time being fixed under Section 2 of the Penalty Interest Rates Act 1983 if payment is not received by the due date.
- 2.2 Studco's express or implied approval for extending credit to the Customer may be revoked or withdrawn by Studco at any time.
- 2.3 Studco is entitled to set-off against any money owing to the Customer amounts owed to Studco by the Customer on any account whatsoever.
- 2.4 Any payments received from the Customer on overdue accounts will be applied first to satisfy interest which may have accrued, second to reasonable expenses and legal costs referred to in Clause 2.5, and then to principal.
- 2.5 The Customer is liable for all reasonable expenses (including contingent expenses such as debt collection commission) and legal costs (on a full indemnity basis) incurred by Studco for enforcement of obligations and recovery of monies due from the Customer to Studco.
- 2.6 Any Customer having overdue accounts will be precluded from participating in any special deals, discounts, bonus payments, redemptions, rebates and all other incentive programs until their accounts are no longer overdue.
- 2.7 The Customer agrees that any payments to be made to the Customer by Studco in respect of any special incentives referred to in Clause 2.6 are to be paid by credit note redeemable only on future purchase orders placed with Studco by the Customer and that Studco may, in the event that the Customer breaches any of these Terms or an appointment under Clause 10.3 occurs, cancel any credit notes payable to the Customer immediately and without notice to the Customer.

## 3 Quotations and Pricing

- 3.1 Prices charged for Goods will be according to a current quotation for those Goods. Otherwise, they will be determined by Studco by reference to its standard prices in effect at the date of delivery (whether notified to the Customer or not and regardless of any prices contained in the order). Studco will use its best endeavours to notify the Customer of price changes but bears no liability in respect of this.
- 3.2 Any quotation by Studco shall not constitute an offer. Quotations will remain valid for thirty (30) days from the date of the quotation.
- 3.3 Any quotation, acceptance of quotation, purchase order or other document which requires signature may be signed in electronic form, and such signature shall be binding upon the person affixing that signature.
- 3.4 Unless otherwise specified by Studco, the prices exclude:-
  - 3.4.1 Any statutory tax, including any GST, duty or impost levied in respect of the Goods and which has not been allowed for by Studco in calculating the price.
  - 3.4.2 Costs and charges in relation to insurance, packing, crating, delivery (whether by road, rail, ship or air) and export of the Goods.
- 3.5 Any variations in the invoice or contract price as a consequence of currency fluctuations shall be payable by the Customer.
- 3.6 The contract between Studco and the Customer shall not be affected by any impositions or alterations of customs duties or by decisions of the Customs Department with regard to either classification or value of duty or landing charges occasioned thereby. Any such impositions shall be to the account of the Customer.

## 4 Delivery and Supply

- 4.1 Any times quoted for supply are estimates only and Studco shall not be liable for failure to supply, or for delay in supply. The Customer shall not be relieved of any obligation to accept or pay for Goods, by reason of any delay in supply or dispatch. Studco reserves the right to stop supply at any time if the Customer fails to comply with the Terms.
- 4.2 Studco may refuse to supply any order by the Customer for Goods in its absolute discretion and may make acceptance of an order conditional upon it receiving a satisfactory credit assessment of the Customer.
- 4.3 If the Customer directs that delivery of the Goods be staggered over different times or to different addresses from those specified in the Credit Application, then the Customer:-
  - 4.3.1 shall be liable for any additional cost, charge and expense incurred by Studco in complying with the Customer's direction; and
  - 4.3.2 Studco shall pay for the whole of the invoiced value of the Goods notwithstanding the staggered deliveries.
  - 4.3.3 Such action shall be deemed to be delivery to the Customer.
- 4.4 The Customer is deemed to accept delivery of the Goods where it is either delivered to the Customer's premises or when Studco notifies the Customer that the Goods are available for collection.
- 4.5 If the Customer is unable or fails to accept delivery of the Goods, Studco may deliver it to a place of storage nominated by the Customer and, failing such nomination, to a place determined by Studco. Such action shall be deemed to be delivery to the Customer. The Customer shall be liable for all cost, charge and expense incurred by Studco on account of storage, detention, double cartage/delivery or similar causes.
- 4.6 The Customer agrees that it will be obliged to and shall pay for the Goods on the due date notwithstanding that delivery is made after the agreed delivery date, and notwithstanding that the Goods may not yet be delivered.

## 5 Property

- 5.1 Until full payment has been made for all Goods, and any other sums in any way outstanding from the Customer to Studco from time to time:
  - 5.1.1 All sums outstanding become immediately due and payable by the Customer to Studco if the Customer makes default in paying any

other sums due to Studco, becomes bankrupt, or commits any act of bankruptcy, compounds with its creditors, has judgment entered against it in any court or, being a company, has a provisional liquidator, liquidator, receiver, receiver manager or administrator appointed, notwithstanding the provisions of any other clause in these Terms.

- 5.1.2 The property in the Goods shall not pass to the Customer and the Customer shall hold the Goods as bailee for Studco (returning the same to Studco on request). The Goods shall nevertheless be at the risk of the Customer from the time of delivery/supply and the Customer must insure the Goods from the time of delivery/supply.
- 5.1.3 The Customer is only authorised to sell the Goods (or any portion of them) to third parties as the fiduciary agent of Studco provided that there shall be no right to bind Studco to any liability to such third party by contract or otherwise. All payments (direct or indirect) received from such third parties by the Customer for the Goods (or any portion of them) shall be held on trust for Studco pursuant to the fiduciary relationship.
- 5.1.4 In the event that the Customer incorporates or transforms the Goods (or any portion of them) into any other goods or products produced by the Customer (or a third party), then the Customer must hold a proportion of any payment ("relevant proportion") received by the Customer for such goods or products on trust for Studco. The Customer expressly acknowledges that the relevant proportion shall be equal to the dollar value of the Goods incorporated or transformed and the Customer further acknowledges that any part payment (not exceeding the relevant proportion) received by the Customer for such goods or products is received as payment first of the relevant proportion.
- 5.1.5 Studco is irrevocably authorised to enter any premises where the Goods are kept, and to use the name of the Customer and to act on its behalf, if necessary, to recover possession of the Goods without liability for trespass or any resulting damage.

- 5.2 At all times, Studco retains the right of possession of any pallets used for delivery of the Goods and the Customer agrees to indemnify Studco in respect of any pallets not returned to Studco in good order and condition (as determined by Studco) within fourteen (14) days of delivery of the Goods.
- 5.3 In addition to any lien to which Studco may, by statute or otherwise, be entitled, Studco shall in the event of the Customer's insolvency, bankruptcy or winding up, be entitled to a general lien over all property or goods belonging to the Customer in Studco's possession (although all or some of such property or goods may have been paid) for the unpaid price of any Goods sold or delivered to the Customer under this or any other contract.

## 6 Personal Property Security Interest

- 6.1 The Customer grants Studco a Security Interest in the Goods (supplied as Commercial Property, more particularly described as Other Goods) and their Proceeds to secure the obligation of the Customer to pay the purchase price of the Goods and any other obligations of the Customer to Studco under this contract (together the "Indebtedness") and, where the Goods and/or Proceeds are not readily identifiable and/or traceable or their recoverable value is insufficient to pay the Indebtedness, the security interest shall also extend to all the Goods present and after acquired by the Customer, of which the Goods form part, to the extent required to secure the Indebtedness.
- 6.2 As and when required by Studco the Customer shall, at its own expense, provide all reasonable assistance and relevant information to enable Studco to register a Financing Statement or a Financing Change Statement and generally to obtain, maintain, register and enforce Studco's Security Interest in respect of the Goods and their Proceeds in accordance with the Personal Property Securities Act 2009 ("PPSA").
- 6.3 Studco may at any time register a financing statement or financing change statement in respect of a Security Interest (including any Purchase Money Security Interest). The Customer waives any right to receive notice in relation to any registration on the register of a Security Interest in respect of the Goods.
- 6.4 The Customer shall not change its name or details without first notifying Studco of the new name or details at least 7 days before the change takes effect.
- 6.5 The Customer warrants that the Goods are not purchased for personal, domestic or household purposes.
- 6.6 Notwithstanding any reference to a particular invoice/order, where any sum remains outstanding by the Customer on more than one invoice/order, any payments received from the Customer shall be deemed to be made by the Customer and applied by Studco in the following order (unless Studco otherwise determines):
  - 6.6.1 To any obligation owed by the Customer to Studco which is unsecured, in the order in which the obligations were incurred;
  - 6.6.2 To any obligations that are secured, but not by a Purchase Money Security Interest, in the order in which those obligations were incurred;
  - 6.6.3 To obligations that are secured by a Purchase Money Security Interest, in the order in which those obligations were incurred.
- 6.7 Until the Customer has paid all money owing to Studco, the Customer shall at all times ensure that:
  - 6.7.1 All Goods, while in the Customer's possession, can be readily identified and distinguished, and/or
  - 6.7.2 All Proceeds (in whatever form) that the Customer received from the sale of any of the goods are readily identifiable and traceable.
- 6.8 Where the Goods are purchased by the Customer and held as Inventory, nothing in this clause shall prevent the Customer from selling or leasing and delivering the Goods in the ordinary course of the Customer's business. Otherwise until the Customer has paid all money owing to Studco the Customer shall not sell or grant a Security Interest in the Goods without Studco's written consent.
- 6.9 The parties agree to contract out of the PPSA in accordance with Section 115 of the PPSA to the extent that Section 115 applies for the benefit of, and does not impose a burden on, Studco. Specifically, the following provisions of the PPSA will not apply and the Customer will have no rights under them:
  - 6.9.1 Section 95 (to the extent that it requires the Secured Party to give notices to the Grantor); section 96; section 118 (to the extent that it allows a Secured Party to give notice to the Grantor); section 121(4); section 125; section 130; section 132(3)(d); section 132(4); section 135; section 142; section 143.
  - 6.9.2 Section 115(7) of the PPSA allows for the contracting out of provision of the PPS Act, the following provisions of the PPS Act will not apply and the Customer will not have any rights under them: section 127; section 129(2),(3); section 130(1); section 132; section 134(2); section 135; section 136(3), (4) and (5) and section 137.

- 6.10 Unless otherwise agreed and to the extent permitted by the PPSA, the Customer and Studco agree not to disclose any information of a kind referred to in section 275(1) of the PPSA to an interested person or any other person. The Customer waives any rights which it may have, or but for this clause it may have had had, under section 275(7)(c) of the PPSA to authorise the disclosure of the above information.
- 6.11 Studco is irrevocably authorised to enter any premises where the goods are kept, and to use the name of the Customer and to act on its behalf, if necessary, to recover possession of the Goods and seize the Goods in accordance with the PPSA without liability for trespass or any resulting damage.

## 7 Availability of Stock

Any order that cannot be fulfilled on its receipt will automatically be back ordered and processed when stock becomes available unless it is the Customer's stated standard policy not to accept back orders or the Customer specifically marks its order, "Do Not Back Order". Deliveries at any time are subject to availability of stock and Studco will not be liable for any charges due to product unavailability.

## 8 Freight

Subject to Clause 3.4 and unless otherwise agreed, Studco will ship by the least expensive route and carrier to all points. If the purchaser chooses a route with a higher charge than the route of Studco's choice for shipment, Studco will charge the difference to the Customer.

## 9 Returns, Cancellations and Claims

- 9.1 The Customer shall not return any Goods to Studco without obtaining prior authorisation from Studco. No returns will be accepted unless a copy of the relevant invoice is enclosed with the returned Goods. A list of the Goods returned including product descriptions, quantity, date of return and the Customer's name and address must also be enclosed. Freight charges must be paid by the Customer. All Goods must be returned in the original packaging and the Customer shall be responsible for all damage incurred during return shipment. A credit note will be issued by Studco only after Goods returned are either collected by Studco's authorised representative or agent or returned to it by the Customer as set out above. The Customer shall not deduct the amount of any anticipated credit from any payment due to Studco but must await receipt of a credit note.
- 9.2 All goods returned must be of merchantable and reasonable quality such that the goods are complete in their original packaging, not shop-soiled, are not price ticketed and are still listed in the current price list.
- 9.3 If Studco accepts the return of any Goods that have been ordered, Studco may charge the Customer twenty per cent (20%) of the invoice price as a handling fee with freight costs and risk remaining the responsibility of the Customer.
- 9.4 No cancellations or partial cancellation of an order by the Customer shall be accepted by Studco unless it has first consented in writing to such cancellation or partial cancellation and unless a cancellation charge has been paid which, as determined by Studco, will indemnify Studco against all loss, without limitation. Cancellation will not be accepted on goods that are not regular stock which are in the process of manufacture or ready for shipment.
- 9.5 All complaints, claims, or notification of lost Goods, incomplete Goods, Goods damaged in transit or Goods that do not comply with the Customer's purchase order must be submitted by the Customer to Studco in writing within seven (7) business days of the date of the invoice rendered for the supply of the Goods. Otherwise, the Customer shall be deemed to have accepted the Goods and shall not refuse to pay for the Goods on the basis that they were lost, incomplete, damaged in transit, or do not comply with the Customer's purchase order.

## 10 Privacy Act 1988 ("Privacy Act")

To enable Studco to assess the Customer's application for credit, the Customer authorises Studco:

- 10.1 To obtain from a credit reporting agency/body a consumer or commercial credit report containing personal information about the Customer and its guarantors; and
- 10.2 To obtain a report from a credit reporting agency/body and other information in relation to the Customer's commercial credit activities, and
- 10.3 To give to a credit reporting agency/body information including identity particulars and application details

AND the Customer authorises Studco to give to and obtain from any credit provider named in the accompanying credit application and credit providers that may be named in a credit report issued by a credit reporting agency/body information about the Customer's credit arrangements. The Customer understands that this information can include any information about its credit worthiness, credit standing, credit history or credit capacity that credit providers are allowed to give or receive from each other under the Privacy Act.

The Customer understands that information can be used for the purposes of assessing its application for credit, assisting it to avoid defaulting on its credit obligations, assessing its credit worthiness and notifying other credit providers and credit reporting agencies of a default by it under these Terms.

## 11 Notification

The Customer must notify Studco in writing within seven (7) days of:-

- 11.1 Any alteration of the name or ownership of the Customer.
- 11.2 The issue of any legal proceedings against the Customer.
- 11.3 The appointment of any provisional liquidator, liquidator, receiver, receiver manager or administrator to the Customer.
- 11.4 Any change in the ownership of the business name of the Customer. The Customer agrees that it shall be liable to Studco for all Goods supplied to the new owner by Studco until notice of any such change is received.

## 12 Warranties

- 12.1 No warranties except those given under this clause 12 or implied and that by law cannot be excluded are given by Studco in respect of Goods supplied.
- 12.2 Studco's Goods come with guarantees that cannot be excluded under the Australian Consumer Law. The Customer is entitled to a replacement or refund for a major failure and compensation for any other reasonably foreseeable loss or damage. The Customer is also entitled to have the Services repaired or replaced if the Services fail to be of acceptable quality and the failure does not amount to a major failure.
- 12.3 Studco warrant to the Customer that all Goods manufactured by Studco will be free from defect in workmanship or material for the period specified in the warranty from the date of the purchase unless otherwise advised by Studco in writing. If any goods proved to be defective in workmanship or material within

that period specified in this clause, Studco will, at its sole and absolute discretion and to the exclusion (to the extent permitted by law) of any other remedy:-

- 12.3.1 repair the defective Goods free of charge;
- 12.3.2 replace the defective Goods or part of those Goods;
- 12.3.3 supply an equivalent replacement Goods; or
- 12.3.4 credit to the Customer such amount as Studco in its sole discretion considers reasonable having regard to the price paid for the Goods and the use of the Goods enjoyed by the Customer.
- 12.4 The Goods replaced in their entirety will be supplied on the same conditions and with the same warranty (commencing on the date of delivery of the repaired Goods as the original Goods). If all or part of the Goods is repaired the Goods or part of it will be supplied on the same terms and conditions as the original products or parts but with a 3 month warranty period. Studco may retain defective Goods replaced in accordance with this clause. This Warranty does not apply to any defect resulting from:-
- 12.4.1 normal wear and tear or accident;
- 12.4.2 misuse or other unsuitable or unauthorised use of the goods or negligence or error in storing, maintaining or handling the goods with or on which it operates;
- 12.4.3 incorrect installation or assembly of the goods and replacement of party not manufactured or supplied by Studco;
- 12.4.4 modifications or changes to the Goods with Studco's prior written authorisation
- 12.4.5 any unauthorised act or default by the Customer or a third party.
- 12.5 The Customer acknowledges and warrants that it has relied on its own skill and judgment or, alternatively, on the skill and judgment of tradesmen and professional advisers retained by it to provide advice and assistance on the suitability of the Goods for specific purposes and procedures and, in this respect, shall indemnify Studco from and against any suit, claim, demand or compensation which, but for these Terms, the Customer may have had against Studco.
- 12.6 The Customer warrants to Studco that it is purchasing Goods as the principal and not as an agent.
- 12.7 The Customer warrants that it will inspect the Goods prior to installation, alteration or any other change to the Goods to ensure the Goods delivered by Studco are suitable for the Customer's purpose, and, in this respect, shall indemnify Studco from and against any suit, claim, demand or compensation which, but for these Terms, the Customer may have had against Studco
- 12.8 To make a claim under Studco's warranty, the Customer can contact Studco on the following details and clearly indicate that the Customer is making a warranty claim:

Studco Australia Pty Ltd  
ABN 39 145 053 925  
130-140 Merrindale Drive Croydon South Victoria 3136  
T: (+613) 9737 2500  
F: (+613) 9737 2555

## 13 Force Majeure

Studco shall be released from its obligations in the event of national emergency, war, prohibitive governmental regulation or if any other cause beyond the control of the parties renders provision of the Goods impossible, where all money due to Studco shall be paid immediately and, unless prohibited by law, Studco may elect to terminate the Agreement.

## 14 Equitable Charge

The Customer as beneficial owner and/or registered proprietor now charges in favour of Studco all of the Customer's estate and interest in any real property (including but not limited to any applicable land owned by the Customer named or described as the Customer's Street Address in the Credit Application if applicable) ("Land") to secure payment of accounts rendered by Studco to the Customer for the supply of the Goods including interest payable on these accounts and costs (including legal costs on a full indemnity basis) incurred by Studco and including the costs to prepare and lodge a Caveat against the Land and to remove the Caveat.

## 15 Failure to Act

Studco's failure to enforce or insist upon the timely performance of any term, condition, covenant or provision in these Terms, or Studco's failure to exercise any right or remedy available under these Terms or at law, or Studco's failure to insist upon timely payment of monies when due or to demand payment of any charges or fees which accrue or any extension of creditor forbearance under these Terms shall not constitute a waiver of any subsequent default or a waiver of Studco's right to demand timely payment of future obligations or strict compliance with the Terms.

## 16 Legal Construction

- 16.1 These Terms shall be governed by and interpreted according to the laws of Victoria and Studco and the Customer consent and submit to the jurisdiction of the Courts of Victoria.
- 16.2 Notwithstanding that any provision of the Terms may prove to be illegal or unenforceable pursuant to any statute or rule of law or for any other reason that provision is deemed omitted without affecting the legality of the remaining provisions and the remaining provisions of the Terms shall continue in full force and effect.